

INSURANCE



What is insurance ?

Insurance is a **financial arrangement** that serves to **protect** individuals and businesses from **potential financial losses** due to unforeseen events.

It operates through a **contract**, known as a **policy**, between the **insurer** (the insurance company) and the **insured** (the individual or entity seeking coverage).



Functions of insurance



- Risk transfer
- Financial protection
- Loss prevention
- Economic stability
- Facilitating credit

Key components of insurance

- **Policyholder**
- **Premium**
- **Coverage**
- **Claim**
- **Underwriting**
- **Exclusions**



Types of Insurance



Life Insurance



- ✓ **Whole life policy**
- ✓ **Term life policy**
- ✓ **ULIP**
- ✓ **Money back policy**
- ✓ **Group policy**
- ✓ **Pension plan**

General Insurance

- ✓ Health Insurance
- ✓ Motor Insurance
- ✓ Travel Insurance
- ✓ Home Insurance
- ✓ Marine Insurance
- ✓ Fire Insurance



Some other types of insurance



- **Keyman insurance**
- **Cyber insurance**
- **Dental insurance**
- **Crop insurance**
- **Event insurance**

Leading Insurance Companies



Allianz

RELIANCE
General Insurance



भारतीय जीवन बीमा निगम
LIFE INSURANCE CORPORATION OF INDIA



XL Insurance
Reinsurance

Third Party Insurance



It is a type of insurance coverage that protects the policyholder from claims made by another party for damages or losses.

Re - insurance

Reinsurance is a practice where an insurance company (the primary insurer) transfers a portion of its risk to another insurance company (the reinsurer)



Advantages in Indian insurance industry



- **Growth in the sector**
- **Attractive opportunities**
- **Policy support**
- **Increasing investments**

IRDAI

Functions related to:

- Regulation & Licensing
- Protection of policyholder's interest
- Financial oversight
- Product approval
- Surveyors and loss assessors



Job Opportunities

○ Insurance Agent

○ Salaried Employee



Job Opportunities



- ✓ **Claim representative**
- ✓ **Insurance specialist**
- ✓ **Underwriter**
- ✓ **Actuary**
- ✓ **Risk manager**
- ✓ **Surveyor**



THANK YOU